



SourceMC is dedicated to providing superior management consulting services that deliver measurable results to our customers. We are a dynamic community of over 70 experienced subject matter experts committed to helping our customers meet the key business challenges of today's marketplace. SourceMC targets its services to medium and large-sized private and public sector enterprises. Our consultants are of the highest caliber and are available at competitive rates that deliver true value to our customers.

Organization:

- ◆ Strategy and Business Planning
- ◆ Corporate Governance
- ◆ Change Management
- ◆ Coaching and Mentoring
- ◆ Facilitation
- ◆ Security Advisory Services (Threat/Risk Assessment)
- ◆ Interim Executives
- ◆ Business Continuity Planning

Information Technology:

- ◆ Technology Planning
- ◆ Senior Project Management
- ◆ IT Security
- ◆ Project Governance
- ◆ Disaster Recovery Planning
- ◆ Outsourcing Strategies and Management
- ◆ ITIL Planning and Implementation
- ◆ IT Business Case Development
- ◆ PMO

Sales & Marketing:

- ◆ Product Management
- ◆ Product Positioning
- ◆ Competitive Analysis
- ◆ Product Visioning
- ◆ Strategic Sales Planning
- ◆ Market Research and Analytics
- ◆ Partner and Channel Development
- ◆ Sales Compensation Programs
- ◆ Branding
- ◆ Demand Generation

Human Resources:

- ◆ Organizational Analysis & Design
- ◆ Training and Development
- ◆ Organizational Effectiveness
- ◆ Performance Management
- ◆ Recruitment
- ◆ Compensation
- ◆ Benefits

Finance:

- ◆ Financial Analysis & Modeling
- ◆ Sarbanes-Oxley & Compliance
- ◆ Enterprise Risk Management
- ◆ Debt Restructuring
- ◆ Transactions

Operations:

- ◆ Process Mapping and Re-Engineering
- ◆ Operations and Process Improvement
- ◆ Business Analysis and Risk Assessment
- ◆ Vendor Negotiations
- ◆ Privacy
- ◆ Sourcing
- ◆ ISO Certifications

APPROACH

We listen

To our customers' specific needs. In order to deliver quality business consulting services, we work closely with our clients to understand and articulate their current challenges and requirements.

We mine

Our formidable network of seasoned consultants for the one (or two or three) we believe can best understand, analyze, address and solve the current challenges a specific client faces. In addition, we actively cultivate the relationships amongst our consultants to ensure premier expertise and knowledge is shared and imparted to our customers.

We deliver

A unique, custom solution tailored to the specifications of our client. One that is considerate of existing circumstances but which isn't afraid to nudge the client in new directions if we believe this makes business sense for them.

We return

To measure our results on an on-going basis as part of our quality improvement and customer satisfaction processes. Customer satisfaction is more than marketing mantra to us; it is absolutely vital to us that our customers are satisfied with the complete SourceMC package - the company, the consultant we provided, and the solution we delivered.



SourceMC Consulting Group

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